

2021 Annual General Meeting

Saturday, 13 November 2021 1500hrs



Opening Address by Commodore

Agenda

Since 1967 YACHT CLUB

- 1. Confirmation of Minutes of AGM 2020
- 2. Updates on FY20/21
 - Positive Experience for All Members
 - Excelling in Sea Sports
- 3. Audited Statement and Balance Sheet for FY 2020/21
- 4. Looking ahead to FY2021/22
 - Update on Redevelopment Marina Expansion
 - New Tenants and Services
 - Proposed Activities and Events for 2022
- 5. Any Other Matters
- 6. Election of Members to the Management Committee 21/22
- 7. Appreciation of Outgoing Management Committee 20/21



Confirmation of Minutes 2020 AGM



2. Updates on FY20/21

Positive Experience for All Members



New Facilities 2020-2021



The Quarterdeck











Carpark @ The Quarterdeck









Lazarus Ballroom











Private Rooms



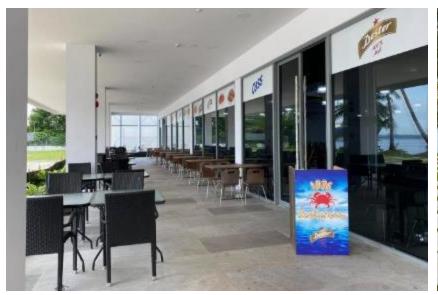








1036 Seafood @ The Quarterdeck











Ku Kai Izakaya @ West Wing



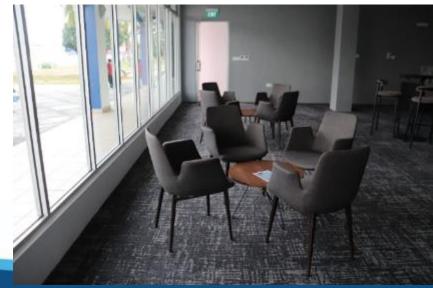


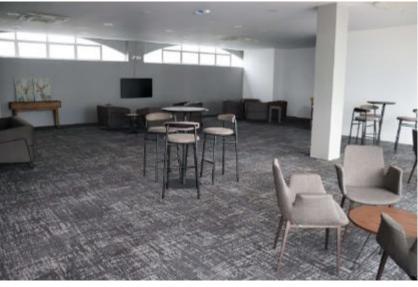




Member's Lounge @ West Wing









Dry Stack Boat Storage











Poolside Lounge











Swimming Pool











Poolside Deck











Seminar Room











Revamp of Membership Types





PRIVILEGES:

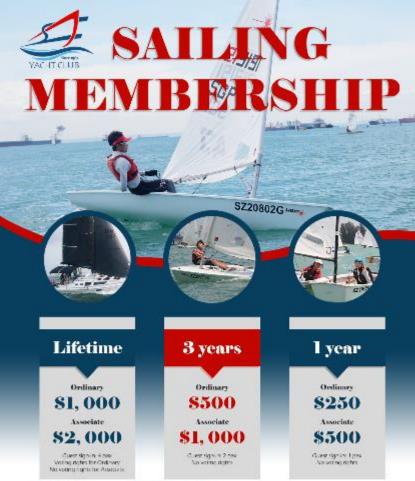
- Sight Not bowel out with pile.

- Eig talky to diegry, kayak storage Charge of Club amentide; and for lider (Lounge, Swimming Pool, Gym, etc.)
- -Priority booking of Private rooms and MEE fed litter at member's rate
- Sexeport countries receivers rate
- Registration to social events and advictes at members rate. Longities in charter of dirightes for squad rationings.
- -Chamering of Club hoers - 10% discount of PAB outlets

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PRIVILEGES:

- High birty to dinging layers dongs
- Osage of Outperformers and lacking Lounge, swimming Moot teyric (s.C.).
 Priority booking of Private rooms and MiCE facilities at members rate.
- Seasport courses at member's rate
- Registration to social events and activities at member's rate
- Long term charter of chapture for squad trainings
- Chartening of Club boots
- 10/s discount, at Fait outlets

+65 6758 3359] membership@hafyc.org.sg 43 Admiratry Road West Singapore 757962 611 28.151 N 1031 49.1716









PRIVILEGES:

Usage of Club arrentages and facilities (Lounge, Swittling Pool, Gym, etc.)

Priority backing of Private rooms and MCE facilities at member's rate.

- Savaport organic at member's rate

Registration to social events and activities at monitor's rate

- Changering of Outs boats

- 10% discount at 158 outliers

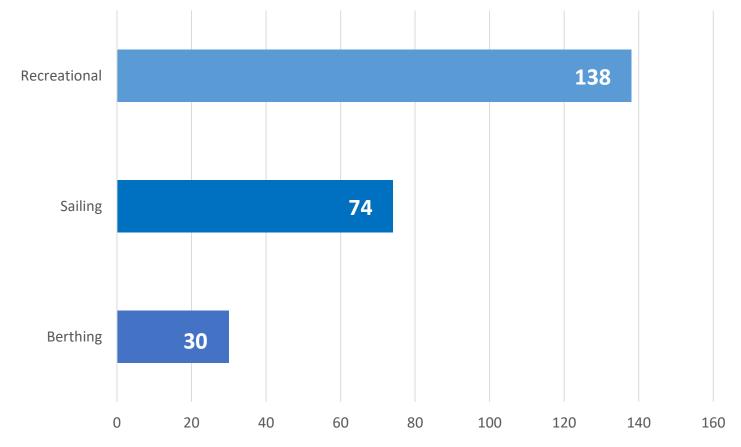
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Membership Recruitment (Nov 2020- October 21)





Updates - Past Events



Monthly Member Get Together Sessions

Date

6 Nov

5 Dec

8 Jan

5 Feb

5 March

10 Apr



Number of events planned: 7 Number of events executed: 6 Number of events cancelled: 1 (due to COVID19 SMM)



Events Overview (2020/21)

Number of events planned: 26 Number of events executed: 10 Number of events cancelled: 16 (due to COVID19/lack of response)

| Date | Event | |
|-------------------|--|--|
| 7 Dec | Kids Etiquette Class | |
| 12 Dec | Bi-Monthly Trophy Race | |
| 16 Jan | Bi-Monthly Trophy Race | |
| 28 Feb | Wedding Fair | |
| 13-14 Mar | Horsburgh Challenge (CSC) | |
| 27 Mar | Bi-Monthly Trophy Race | |
| 17-18 & 24-25 Apr | 17 th SAFYC Regatta (Dinghy & | |
| | Optimist) | |
| 8-May | Bi-Monthly Trophy Race | |
| 10-July | Bi-Monthly Trophy Race | |
| 18-Sept | Bi-Monthly Trophy Race | |



Kids Etiquette Class









Wedding Fair











2. Updates on FY20/21

Excelling in Sea Sports



Courses Ran in 2021

| Courses | Number of Runs |
|-----------------------|--|
| Basic Sailing Course | 22 |
| Level 1 Clinic | 17 |
| Get-Kids-Afloat | 25 (28 planned but 3 cancelled due to Covid-19 restrictions) |
| Competent Crew Course | 10 (12 planned but 2 cancelled due to Covid-19 restrictions) |
| C Squad | 12 |
| B Squad | 5 |
| PPCDL | 41 |
| RSN BSC | 4 (6 planned but 2 cancelled due to Covid-19 restrictions) |
| RSN PPCDL | 2 |



Events Organised by Seasports Department

| Event | Date of Event | Total Number of Entries (Boats) |
|----------------------|-------------------------|---------------------------------------|
| Horsburgh Challenge | 13-14 Mar | 7 (11 registrations but 4 pulled out) |
| SAFYC Regatta | 17-18 Apr, 24-25 Apr | 216 |
| Singapore Laser Open | 4-5 Dec (TBC) | TBC |



Weekend Squad Training

- Optimist A4 Squad has been created to meet increased demand for squad training
- Planned commencement for 20/21st Nov 2021

| Training Squad | Number of Sailors |
|----------------|--|
| Laser HP | 29 |
| Optimist HP | 23 |
| Optimist A1 | 15 |
| Optimist A2 | 17 |
| Optimist A3 | 18 |
| Optimist A4 | 8 (New sailors from other clubs may join A4) |

Updated as of 10/11/2021* Squads maybe reshuffled



BTR Dec 12, 2020











BTR Jan 16, 2021











Horsburgh Challenge 2021











BTR Mar 27, 2021











17th SAFYC Regatta (Dinghy & Optimist)











BTR May 08, 2021











BTR July 10, 2021











BTR Sept 18, 2021











Proposed New Programmes

- Immersion Course with KAIROS
 - Currently Finalising MOU
 - Powerboat sub-committee is assisting to polish course content
 - Expected date of course commencement: 1st Dec 2021



3. Financial Summary FY20/21 by Treasurer

Financial Summary FY20/21

| | FY 21/20 | FY 21/20 | FY 19/20 | Difference |
|---|-----------------|-------------|-----------------|-----------------------|
| | Apr 20 - Mar 21 | Budget | Apr 19 - Mar 20 | FY20/21 vs FY19/20 |
| | \$ | \$ | \$ | \$ |
| Income | 3,404,114 | 3,718,585 | 2,986,294 | 417,820 |
| Expenditure | (3,254,799) | (3,551,513) | (3,115,859) | (138,940) |
| Cash profit before tax, depn and amortisation | 149,315 | 167,072 | (129,565) | 278,880 |
| Income tax | (18,604) | (15,000) | (15,000) | (3,604) |
| Net profit after tax | 130,711 | 152,072 | (144,565) | 275,276 |
| Amortisation of Deferred Capital Grant | 547,163 | 619,112 | 325,095 | 222,068 |
| Depreciation | (759,669) | (738,764) | (432,312) | (327,357) |
| Fixed asset w/off | NA | NA | NA | NA |
| Net Operating Surplus | (81,795) | (32,420) | (251,782) | 169,987 |



Income

| | FY 20/21 | FY20/21 | FY 19/20 | Difference |
|-------------------------------|---------------|-----------|---------------|-----------------------|
| | Apr20 – Mar21 | Budget | Apr19 – Mar20 | FY21/20 vs FY19/20 |
| | \$ | \$ | \$ | \$ |
| Membership & Events | 793,485 | 1,103,364 | 736,635 | 56,850 |
| Marina and boat storage | 723,021 | 887,820 | 740,637 | -17,616 |
| Seasport courses & activities | 612,819 | 732,451 | 594,663 | 18,156 |
| Tenants Income | 260,502 | 330,400 | 164,075 | 96,427 |
| Grant from govt agencies | 346,538 | 16,800 | 89,370 | 257,168 |
| Grant for land lease | 633,445 | 621,750 | 629,327 | 4,118 |
| Others | 34,304 | 26,000 | 31,587 | 2,717 |
| Total Income | 3,404,114 | 3,718,585 | 2,986,294 | 417,820 |

Expenditure

| | FY 20/21 | FY20/21 | FY 19/20 | Difference |
|-------------------|---------------|-------------|---------------|-----------------------|
| | Apr20 – Mar21 | Budget | Apr19 – Mar20 | FY20/21 Vs FY19/20 |
| | \$ | \$ | \$ | \$ |
| Membership | (286,520) | (370,415) | (238,650) | -47,870 |
| Sea Sports | (602,738) | (724,722) | (653,386) | 50,648 |
| Marina | (481,110) | (460,648) | (451,717) | -29,393 |
| Operations | (564,798) | (728,619) | (563,943) | -855 |
| General and Admin | (618,012) | (576,276) | (521,378) | -96,634 |
| Rental | (701,621) | (690,833) | (686,785) | -14,836 |
| Total Expenditure | (3,254,799) | (3,551,513) | (3,115,859) | -138,940 |





The Financial Summary has been prepared based on Audited Statement of Income & Expenditures

&

Audited Balance Sheet
for Financial Year ending
31st March 2021, audited by P G Wee Partnership LLP



Capital Investments & Facilities Improvements

Capital Investments / Facilities Improvements FY 20/21

Club had purchased/installed and/or upgraded the following fixed assets in FY 20/21:

| Asset / Description | Investment Amount | Remarks |
|---|----------------------|--|
| Redevelopment of Clubhouse and new facilities | \$13,378,148 | Construction and related costs for Multi-Stack Boat Storage, Quarterdeck building, Swimming Pool, New Members Lounge |
| Enhancement to cyber security & IT upgrades | \$11,275 | Computer replacement and server |
| Equipments, Furniture & Fittings | \$61,283 | For New Facilities (ballroom, private rooms, members lounge) |
| Marina Tractor | \$37,300 | |
| Powerboat & engine | \$ 18,170 | |
| Total Investment | S\$13,506,176 | |





4. Looking ahead to FY2021/22

Update on Redevelopment



Redevelopment Milestones

Completed Phase 1 to 4A-1 since Sep 20

- Multi-Stack Boat Storage, Quarterdeck, Swimming pool, carpark and East/West Wings

Upcoming: Phase 4 - Marina Retrofitting

- Construction target to commence in 1Q 2022
- Projected to complete in Mar 2022



Phase 4 - Marina Upgrade (upcoming)

Phase 4A-1 - (Upgrade)

Replace rubber connectors and pile guard rollers (completed in Oct 2020)

Phase 4A-2 - (Upgrade)

Replace water/electrical pedestal, decking - incorporated in Phase 4B

Phase 4B - (New)

Marina fingers expansion



Marina Upgrade

Phase 4B

Additional 9 x fingers along Pier 2

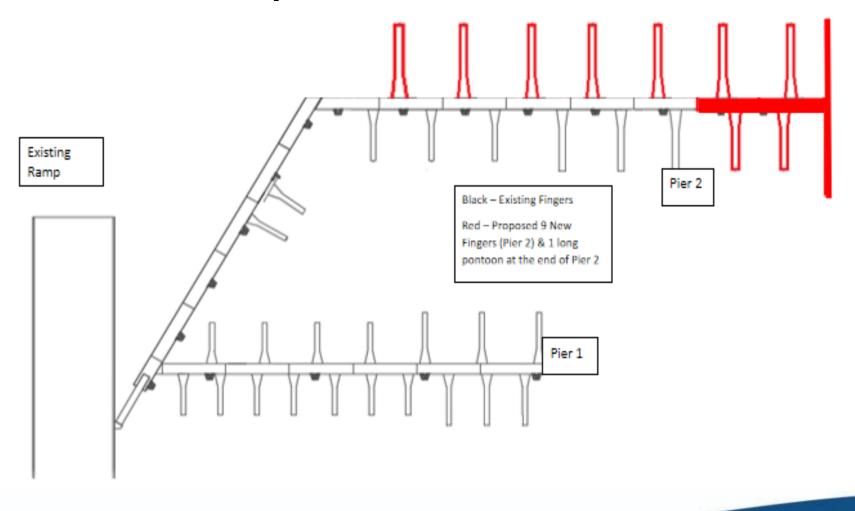
Replace entire decking

Replace all water/electrical cables/pedstals

On site works scheduled from Jan 22 to Mar 22



Proposed Marina





4. Looking ahead to FY2021/22

New Tenants and Services



Upcoming Tenants

- F&B Outlets
 - Chrismarc (Halal) @ East Wing Level 2
 - Rubato (Italian Pizza & Pasta) @ The Quarterdeck Level 1
- Wakeboarding
 - Absolute Boating
- Prawning
 - T Horizon
- We have four new container space for marina and workspace activities!



4. Looking ahead to FY2021/22

Proposed Activities and Events for 2022



Proposed Activities to Resume

- Monthly Member Get Together Sessions
- Annual Nongsa Point Marina Point Convey Boating
- Kelong Lunch
- Carnival By the Straits
- Kids Castaway Camp
- Overseas Exchange Regattas



Proposed Events for 2022

| Date | Event |
|-----------|---|
| February | CNY Dinner |
| April | Kelong Lunch |
| June | Carnival By The Straits (CBTS) |
| June | 2D1N Overseas Cruise to Nongsa |
| August | Offshore Fishing Competition |
| September | 2D1N Overseas Cruise to Sebana (Desaru) |
| September | Oktoberfest |
| October | Mid-Autumn Festival |
| October | Halloween |
| December | Wine Appreciation Members Night |
| December | Kids Castaway Camp |
| December | New Year Party |

^{*} Subjected to COVID19 guidelines



Any Other Matters



Election of Members to the Management Committee 2021/2022



Nominees for MC Members 2021/22

| S/N | Candidate |
|-----|----------------------------------|
| 1 | Mr Jaya Sankaran |
| 2 | MAJ Soh Hsieh Liang, Christopher |
| 3 | Mr Tan Hai Peng, Eric Emmanuel |
| 4 | COL (Ret) Gerald Heng |
| 5 | Mr James Teo |
| 6 | Mr Cao Yueming |



Management Committee 2021/2022

| S/N | Title of Office | Rank/Sal | Management Committee 2020/21 |
|-----|---------------------------|----------|------------------------------|
| 1 | Commodore | RADM | Aaron Beng Yao Cheng |
| 2 | Vice Commodore | COL | Justiin Ang |
| 3 | Rear Commodore | COL | Loh Woon Liang |
| 4 | Honorary Secretary | LTC | Allan Ng |
| 5 | Asst. Honorary Secretary | Mr | Edmund Toh |
| 6 | Honorary Treasurer | ME5 | Willis Tarn |
| 7 | Asst. Honorary Treasurer | Ms | Luanne Tan |
| 8 | Captain of Power | Mr | Eugene Wong |
| 9 | Captain of Sail | Mr | Ken Yap |
| 10 | Legal Advisor | Mr | Nicholas Cheong |
| 11 | Youth Ambassador | Ms | Isabelle Wong |



Co-opted Members 2021/22

| S/N | Candidate |
|-----|--------------------------------------|
| 1 | Mr Jason Chong (Redevelopment) |
| 2 | Mr Ooi Yinn Yeong (Finance & Audit) |
| 3 | MAJ Eileen Sow Yi Ling (Recruitment) |
| 4 | Mr Ian Chua (Finance & Audit) |
| 5 | ME5 Ong Teck Lim (Engagement) |



Outgoing MC Members 2020-2021





ME6 Alvin Tan Treasurer 2 Years



BG Mark Tan Vice Commodore 3 Years



Ms Lim Wei Mee Asst. Treasurer 2 Years



Capt. Jerry Lau Capt. of Sail 15 Years



Alan Pang MC Member 1 Year



Closing of AGM 2021



Thank you